

**BROKER SCHEDULE OF COMMISSIONS
FOR POLICIES EFFECTIVE ON OR AFTER JANUARY 1, 2016**

INDIVIDUAL AND FAMILY PLANS		
PER CONTRACT (APPLICATION)	FIRST YEAR	RENEWALS
PER MONTH:	\$20	\$15

SMALL GROUP PLANS (1 - 50 employees)	
ANNUAL PREMIUM	
1st Year	6.5%
2nd Year	6.2%
3rd Year	5.9%
4th Year	5.6%
5th Year	5.3%
6th Year+	5.0%
Annual Premium \$500,001+	1.0%
When annualized premium for a single group reaches \$500,001 or more in a contract year, the commission is reduced to 1.0% for amounts over \$500,001 for that group.	

January 2016

Commissions Terms:

Annual premiums are per group, not aggregate. The applicable group commission schedule is based on the number of eligible employees on the effective date of a new group or each year when a group renews and will stay at that rate for the contract year.

Commissions are only paid to the broker/agent of record. The same commission schedule applies to all health, riders, supplemental, and ancillary products sold through and billed by CCHP.

Schedule of Commission is subject to the terms of the CCHP Broker Agreement and applicable state and federal laws.

MID-SIZE GROUP PLANS (51 – 100 employees)
PERCENTAGE OF TOTAL PAID PREMIUM
5%

LARGE GROUP PLANS (100+ employees)
PERCENTAGE OF TOTAL PAID PREMIUM
NEGOTIABLE

Approved by:



Brenda Yee
Chinese Community Health Plan
Chief Executive Officer