



**(Updated: CCHP AGENT/BROKER AGREEMENT EXHIBIT)**  
**SCHEDULE OF COMMISSIONS**  
**FOR POLICIES EFFECTIVE ON OR AFTER 1/1/2023**

<b>EMPLOYER GROUP PLANS (1 - 50 employees)</b>		<b>MID-SIZE EMPLOYER GROUP PLANS (51-100 employees)</b>	
PERCENTAGE OF TOTAL PAID PREMIUM		PERCENTAGE OF TOTAL PAID PREMIUM	
1st Year	6.5%	1st Year and Renewal	5.0%
2nd Year	6.2%		
3rd Year	5.9%	<b>LARGE GROUP PLANS (101 + employees)</b>	
4th Year	5.6%	PERCENTAGE OF TOTAL PAID PREMIUM	
5th Year	5.3%	NEGOTIABLE	
6th Year+	5.0%		

When annualized premium for a single group reaches \$500,001 or more in a contract year, the commission is reduced to 1.0% for amounts over \$500,001 for that group.

Annual premiums are per group, not aggregate. The applicable group commission schedule is based on the number of eligible employees on the effective date of a new group or each year when a group renews and will stay at that rate for the contract year.

<b>INDIVIDUAL AND FAMILY PLANS</b>		
PER CONTRACT (APPLICATION)	FIRST YEAR	RENEWAL
PER MONTH:	\$20 (Up to \$240 in the first coverage year)	\$15 (Up to \$180 in each renewal year)

<b>MEDICARE ADVANTAGE PLANS</b>		
PER CONTRACT (APPLICATION)	FIRST YEAR	RENEWAL
PER MONTH:	\$59.58 (Up to \$715 in the initial coverage year with CCHP)	\$29.83 (Up to \$358 in each renewal year with CCHP)
* Per CMS requirements, CCHP must recoup any commission payments upon the disenrollment of a Medicare member within the first three months of his/her plan enrollment.		

Commissions are only paid to the broker/agent of record. The Schedule of Commissions applies to all health, riders, supplemental, and ancillary products sold through and billed by CCHP. Schedule of Commission is subject to the terms of the CCHP Agent/Broker Agreement and applicable state and federal laws.

Approved by:

Lawrence Loo, MPH  
 Chief Executive Officer